

#### **Testimonials/Accolades**

- "We love working with Aerocess. They offer FAA
  approved parts at a significant discount to OEM parts.
  It is also common that when the OEM quotes long lead
  times Aerocess either has stock or can replenish stock
  significantly faster than the OEM."
- "Working with Aerocess is the way business should be. We contact them with our needs and they respond with a reasonable price, lead time, and work with us to serve our goals."
- "For over 20 years Aerocess parts have been used. The rare time we have a compliant their management takes a sincere interest to correct the immediate problem and make sure it never occurs again. We could not be successful if it was not for Aerocess."



# **Business Partners**

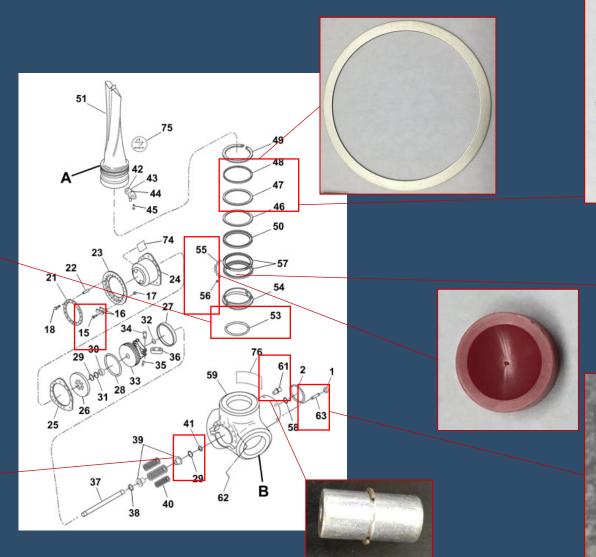
- Linkage to Partners' websites
  - AeroTech Engineering Consultants
  - RIMARK Manufacturing

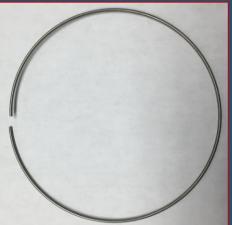
#### **Programs/Services Successfully Completed or Supported**

McCaulley PMA Parts
- All 100% replacement items













## Certifications

- Quality Certifications
  - FAA Approved Production Facility PQ04417CE



#### Mission Statement/Vision

 To extend the service life and reduce life-cycle costs of legacy commercial and military aircraft by providing operators component solutions with superior value, on-time delivery, and perfect product quality.



#### **Community Involvement**

- Tampa, Florida Soroptimist International
- Wings of Mercy
- Central Florida Aerospace Academy

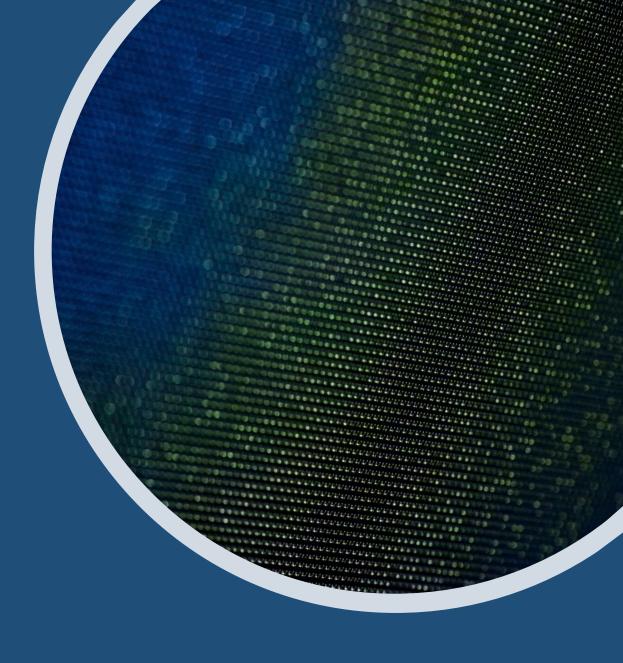
### **Industry Involvement**







REGIONAL AIRCRAFT ASSOCIATION RAA



#### Innovation

- Process Our processes are designed to be efficient and continously improved through customer input. From order placement to shipping every aspect of the business is rigourously challenged to be best in class.
- Product As we develop our product, modern and costeffective manufacturing solutions are incorporated. These innovations are nearly impossible for legacy design holders but routine and common place for Aerocess.
- Developmental Our process for reverse engineering, development testing, and product design has been refined into a leading-edge standard. We have a 100% success rate in achieving FAA approval through our rigorous and innovative process.
- Research and Development Aerocess utilizes advanced computational analysis, physical testing of articles, or destructive testing of materials during development. This ensures their designs are more complete and allows modern technology to more easily be introduced into their designs.

# **Company Principals**

Aerocess is a small business with big virtues. We strive on holding ourselves to the highest ethical standards, ensuring there are no conflicts of interest or perception of mis-representation. It starts with our facilities to ensure we have a safe and comfortable environment for our employees. Aerocess continuously invests in their physical and digital infrastructure to optimize business operations as well as protect our people and product. Through a safe environment, we instill a safety culture into our employees ensuring they provide feedback on ways to keep Aerocess and themselves safe.

Our people have decades of education both formal and on the job. From masters degrees to aircraft and powerplant mechanics, education is a key to our success. We also invest in our employees through industry education events. Aerocess is comitted to hiring a diverse team with broad experiences. Through the diversity our people, our products improve and our customers benefit.



# Aerocess Value



 We offer commonly replaced aircraft and engine parts equivalent to the OEM design. These products are cost competitive and provide a viable alternative supply chain to the OEM. Every product manufactured by Aerocess goes through our FAA approved production system ensuring a worry-free guarantee of the article quality.

# **Key Performance Metrics**



0 Airworthiness Directives

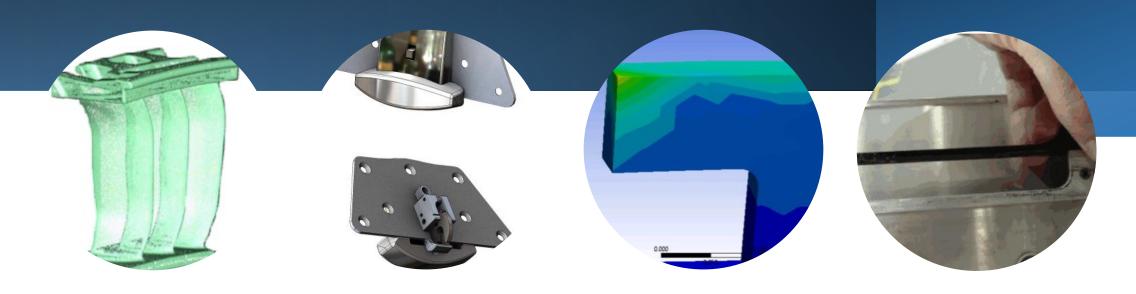


0 Service Difficulty Reports



750+ days since a quality escape

# Technology



- Digitization (whitelight and bluelight scanning)
- Additive manufacturing
- Solid model
- FEA and CFD Analysis

#### **Executive Bios**

- Jonathon Matlach Holds a BS in Mechanical Engineering and a MS in Aerospace Engineering from Georgia Tech. He started his career in aerospace in 2004 repairing combustion chambers on large civil aircraft engines. Since the start of his career Jonathon has held progressive Engineering, Quality, and Operations leadership positions for multiple, global aerospace organizations.
- Matthew Ritchie Holds a BA in Business from St. Leo College and MS in Business from Northwestern University. He started his career in aerospace in 2002 as an Air Force combat veteran, serving two tours in Iraq. Since completing his USAF term of service in 2006, Mattthew has held progressive manufacturing operations and general management roles for multiple, global aerospace and defense organizations.